



Lead Your Boss: The Subtle Art of Managing Up

By John Baldoni

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Every manager on the move wants to have influence at the top in order to get his or her ideas heard and ultimately acted upon. In *Lead Your Boss*, recognized leadership guru John Baldoni gives managers new--as well as tried-and-true--methods for influencing both their bosses and their peers, and giving senior leaders reasons to follow their lead. Featuring instructive stories based on real-life experiences from leaders at all levels, *Lead Your Boss* reveals proven strategies for:

- Developing spheres of influence
- Handling tough issues
- Asserting oneself diplomatically
- Putting the team first
- Persuading up
- Establishing trust
- Using organizational politics to everyone's advantage
- Inspiring others through-out the organization

Lead Your Boss gives readers practical, tactical advice on becoming a key player in any organization, regardless of whether or not they have an office in the Csuite...YET.

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"..useful advice...offers encouragement and inspiration. The book breaks its lessons down into simple steps."
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